

KEYNOTE SPEAKER CV



FRANK GRAMS

CCO, PARTEX NV

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Dr. Frank Grams is former SVP of Global Head Alliance Management and Head BD (Europe) at Everest Medicines, former VP of Global Head Alliance Management at Sanofi, and former Executive Director of Pharma Partnering at Roche as part of both Asian and European branches.

CURRENT ROLES

Partex N.V., Switzerland	2023-today
• Chief Commercial Officer	
Gramsactions SAS, France	2019-today
• President & Founder	

PREVIOUS PROFESSIONAL EXPERIENCE

Everest Medicines, France	2019-2023
• SVP, Global Head Alliance Management & Head BD Europe	
Sanofi, Paris, France	2011-2019
• VP, Global Head Alliance Management for General Medicines & Emerging Markets ("GEM") and Consumer Healthcare ("CHC") (2018-19)	
• Permanent member of Corporate Risk Committee (2016-19)	
• VP, Global Head R&D Alliance Management (2016-18)	
• Vice President, Global Head R&D Alliance Management & Transactions (2011-16)	
Roche, Shanghai, China	2008-2011
• Executive Director, Roche Partnering Asia	
Roche, Basel, Switzerland	1999-2008
• Global Head, Drug Delivery Partnering, Pharma Partnering (2006-8)	
• Global Alliance Director, Pharma Partnering (2002-6)	
• Head of "Opportunity, Surveillance and Triage", Pharma Partnering (2001)	
• Deputy Head, Department of Discovery Technologies, Research (2000-2001)	
• Head of Molecular Design, Roche, Basel (1999-2001)	
Roche/Boehringer Mannheim, Mannheim, Germany	1995-1999
• Molecular Modeling Scientist / Lab Head position	

EDUCATION

- PhD from Nobel prize winning lab of Prof. Robert Huber (Max-Planck Institute for Biochemistry, Martinsried / Technical University Munich, Germany, summa cum laude)
- Corporate Governance Diploma, Financial Times & Pearson, UK



工業技術研究院

Industrial Technology
Research Institute

SPEAKER BIOS



William Vickery*

Due Diligence Director, Servier

William VICKERY is Due Diligence Director at Servier and has over 20 years of international experience in business development in the pharmaceutical companies (AstraZeneca, Roche), biotechs (Hybrigenics, ExonHit) and technology transfer (SATT IdInnov – now Erganeo). He holds an engineering degree from HEI (France) and an MBA from INSEAD, he is also a member of AegirBio AB's Board of Directors.



Patrik Frei*

Founder & CEO, Venture Valuation

Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland, the company he started in 1999 based on a collaboration with the Novartis Venture Fund, which became his first client. Since then he has been involved in over 800 valuations around the globe for investors as well as Biotech, Pharma and Medtech companies. Venture Valuation runs two additional services/businesses: (1) Biotechgate, a global business development database. (2) HelloPartnering, a leading one2one partnering software including the Biotechgate Digital Partnering event (www.digitalpartnering.com). Patrik graduated from the Business University of St. Gallen in Finance and completed his Ph.D thesis at the Swiss Federal Institute of Technology, EPFL in Lausanne. Patrik has experience as a board member of public and private companies, published numerous articles and provides valuation workshops around the world.



Matt Sheroff*

Head of New Business Development, Janssen Asia Pacific

Matt is currently the Head of New Business Development for Janssen Asia Pacific and has served in this role since January of 2022. He is based in Singapore and he and his team have responsibility for shaping and executing the overall BD strategy for the AP region across Janssen's Therapeutic Areas of focus.

Prior to this role, Matt was the Director of Oncology Transactions as part of the global Janssen Business Development team with responsibility for leading the execution of clinical trial agreements, supply agreements and collaborations with industry partners. Prior to joining the Janssen Business Development team, Matt was a member of the Janssen BD Finance team supporting several key transactions for the Oncology and ID&V TAs and also spent several years supporting the J&J Vision Business, with various roles of increasing responsibility.

Matt is a graduate of Pennsylvania State University with a Bachelor's degree in Finance. He began his career at J&J in 2010 as part of the Financial Leadership Development Program.



Charleen Nien*

Business Development Project Leader, Roche

Link to Charleen's LinkedIn profile for more information:

<https://www.linkedin.com/in/cariuni/>

Detailed bio to be updated later.

